# **Course Syllabus**

1. Name of Curriculum Bachelor of Business Administration

Mahidol University International College

**2.** Course Code ICMI 354 Course Title Cross – cultural Management

3. Number of Credits 4 (Lecture / Lab) (4-0)

**4. Prerequisites** ICMB 232

**5. Type of Course** Required and Elective Course

**6. Semester / Academic Year** Second, Third / 2004

# 7. Course Description

Examines cross cultural management issues, the problems of communicating across cultures, managing cultural diversity, the development of multi-cultural teams, leadership, motivation and decision making, conducting international business negotiations, international business ethics and the development of careers.

# 8. Course Objective

To develop culturally aware students with good cross-cultural managerial skills and a multicultural vision of how to be successful in international commerce.

### 9. Course Outline

Week	Topic			Instructor
VVCCK	Lecture / Seminar	Hours	Lab.	- Ilisti uctoi
1	Cross-cultural training	4		Gregory Vrhovnik
2	Leadership and globalization	4		GRV
3	Globalization; and change	4		GRV
4	Globalization and cultural synergy	4		GRV
5	Cross-cultural effectiveness	4		GRV
6	Relocations	4		GRV
7	Managing diversity	4		GRV
8	Women in business	4		GRV
9	Global performance	4		GRV
10	Culture specific analysis	4		GRV
11	Summary and review	4		GRV
12	Final trimester exam	2		GRV
	Total	44		

### 10. Teaching Methods

Lecture; exercises, pair projects and self-study.

# 11. Teaching Media

Textbook: *Managing Cultural Differences*, Harris and Moran, Gulf Publishing 5<sup>th</sup> Edition 2000 Additional teaching materials: MUIC course handbook, worksheets, Power-point sheets.

#### 12. Course Evaluation

Students will be graded on the following basis:

participation in class activities; attendance; quizzes
class projects (2)
mid-term exam
final exam
10%
30%
30%
30%

### 13. Course Assessment

Standard MUIC grading criteria: 90% and above to achieve a grade A.

#### 14. References

Intercultural Business Communication, Chaney; Martin, Pearson Publishing 3rd Edition 2003

### 15. Instructors

Gregory Vrhovnik

# 16. Course Coordinator

Dr. Somchat Visitchaichan

Head of International Businesss